## Car Sale Agenda

Time	Event
9:00 a.m. – 11: 00 a.m.	<ul> <li>Work with students to find potential cars for purchase.</li> <li>Test Drives (sign-up closes by 10:45 a.m.)</li> <li>Lottery Sign-Up (sign-up closes by 10:45 a.m.)</li> <li>If interested, discuss financing with Educational Systems</li> </ul>
11:00 a.m End	<ul> <li>Lottery Overview</li> <li>Lottery Drawing</li> <li>Car Selection</li> <li>Put deposits on and/or take delivery of cars.</li> </ul>

## **Lottery Procedure**

- 1. Enter 1 ticket per household/address into lottery by 10:45 a.m.
- 2. Be present for lottery drawing starting at 11:00 a.m.
- 3. Customer names are selected at random from lottery box. When selected, customer identifies car they wish to purchase.
  - If car is unavailable, customer can:
    - Select another car
    - Go on back-up list for the car
    - Visit a future sale
- 4. Lottery continues on until all tickets are drawn.
- 5. At the end of the Lottery process, customers can leave a deposit on or purchase any remaining inventory.
- 6. If leaving a deposit/purchasing, customer fills out information form.
  - Deposits- \$100 cash/check payment required; refundable within 5 business days.
     Must schedule with Michael Snyder for delivery of vehicle.
  - Delivery- Customer pays sale price of vehicle in addition to the 6% tax, tag, and title fees with cash/check/financing. They take ownership of the car.



After the sale, contact Michael Snyder at 240.740.2047 or Michael\_C\_Snyder@mcpsmd.org to schedule delivery. Deliveries and additional test drives must be scheduled on MCPS school days, Monday through Friday, between 8:00 a.m. and 2 p.m. All vehicles must be returned by 2 p.m.

