

FAQ

Who do I contact regarding the sale, inventory, schedule appointments, etc?

- Michael Snyder: Michael_C_Snyder@mcpsmd.org or 240.240.2047

What does 5 business days mean?

- Business days are MCPS school days, Monday – Friday, 8 a.m. – 2 p.m.

Test Drives

How do I test drive a car?

- Find an ATF student (lime green/yellow vest).
- **First test drive only:** Go with student to table, get license copied, and sign waiver on back.
- Identify the cars you are interested in test-driving. Student waits near tag table for name to be called.
- Go with student and test drive the car, following the predetermined route once.
- Upon return, student returns to tag table and **resubmits license copy to put you back in line for another test drive.** Repeat process for every car you are interested in test driving.

I am under 21, but I have my license. Can I test drive the car?

No, but you can go along with someone over 21 on a test drive.

Why do I have to wait for a test drive?

- Test drives are first come, first served basis. Customers will be sent out based on place in line and tag and car availability.
- All cars are required to have a dealer tag for a test drive.

Why is the car that I want to test drive missing from the list and board?

A car may be removed from the list for any reason and is no longer available for test drives and/or sale.

I did not get to test drive all of the cars that I wanted during the sale. Now what?

You must stay for the lottery process and be the first person to select the car. Requires the \$100 cash/check deposit on the car (refundable within 5 business days). Contact Michael Snyder to schedule a test drive.

Why do you “close” the test drive list before 11 a.m.?

To ensure that everyone is back for the lottery and has a lottery ticket entered.

Vehicles

Do the cars have warranties?

Less than 90,000 miles: 30 day/1,000 mile **DRIVETRAIN ONLY** warranty.

Over 90,000 miles: “AS IS.” No warranty.

What is done to the cars?

General routine maintenance (such as oil changes, tire rotations, and checking fluids/filters, ect.). Car-specific items are addressed, but we do not provide any service history. All cars pass MD Safety Inspection.

Can I take the car to my mechanic or take a longer road test?

Yes! We encourage it. Requires \$100 cash/check deposit and scheduled within 5 business days. We do not allow vehicles to be out overnight.

Can I negotiate the price?

No, prices are set by our Board of Directors based on market value, Kelly Blue Book, and NADA value.

Can I purchase a car before the sale?

No, cars must go through the Lottery Process. Remaining inventory may be sold on a first come, first appointment basis. Prices are valid until advertising for the next sale begins.

LOTTERY

How do I participate in the lottery?

Complete a Lottery Card and place it in the Lottery box **BEFORE** 10:45 a.m.

Tickets:

- I am interested in more than one car **OR**
- I live with a relative and we both want a car **OR**
- Someone submitted a ticket on my behalf. **Can I put the car in my name?**
One ticket per household/address. The car will be titled using the information on the ticket (**no exceptions**).

What is a back-up list/buyer?

If a car has been selected by another customer, you can go on the the back-up list for a specific car. If the car becomes available, we will contact you.

Can I purchase multiple cars and/or go on multiple back-up lists?

You may only select **ONE** option at time of lottery (buy, back-up list, or leave). After the lottery, you may leave a deposit or purchase any remaining cars.

How do I know which cars are available during the lottery?

Check the white board. A student will cross off cars as they are selected.

After the Lottery

Is there a grace period where I can return the car if I don't like it?

No, all sales are final.

How can I pay for the car?

Cash, check, or financing through Educational Systems/other bank (**no credit/debit/electronic payments**).

What does "deposit" mean?

You pay \$100 cash/check (refundable up to 5 business days) to express your intent buy the car/have first right of refusal. Contact Michael Snyder to take delivery of vehicle.

What does "take delivery," mean?

You pay the full price of the vehicle **plus tax, tags, and fees with cash, check, or financing**. You own the car.